



		Sales Associate	Sales Manager	Senior Sales Manager	Executive Sales Manager	Sales Director	Senior Sales Director	Executive Sales Director	
Qualifiers	Personal Sales ⁽⁴⁾	1	10	10	15	25	25	25	
	Network Reach	0	0	100	250	500	1000	5000	
	Test	Y	Y	N	N	Y	N	N	
Compensation	Personal Sales	60% 5%	60% 5%	60% 5%	60% 5%	60% 5%	60% 5%	60% 5%	
	Team Sales	1st Generation ⁽³⁾	16% 1% 50%	16% 1% 50%	16% 1% 50%	16% 1% 50%	16% 1% 50%	16% 1% 50%	16% 1% 50%
		2nd Generation ⁽³⁾		8% 1% 25%	8% 1% 25%	8% 1% 25%	8% 1% 25%	8% 1% 25%	8% 1% 25%
		3rd Generation ⁽³⁾			8% 1%	8% 1% 25%	8% 1% 25%	8% 1% 25%	8% 1% 25%
		4th Generation ⁽³⁾					4% 1%	4% 1%	4% 1%
		5th Generation ⁽³⁾						4% 1%	4% 1%

(1) Sales Commissions and SRAs are divided and paid equally on the Sponsor Tree (50%) and the Placement Tree (50%).
 (2) The Matching Bonus is calculated from the Team Sales of people you sponsor (50%), people they sponsor (25%), and people they sponsor - your third-level (25%), and paid annually on Dec 1st.
 (3) Compensation is paid on Generations, based on eligibility.
 (4) When determining Personal Sales qualifications, if a person you sponsor is also a Customer, that sale is calculated as your Personal Sale, not theirs.